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## Inspiration for Hither and Thither

*Laini's Ladies* will flutter their way into your hearts with inspiration for hither and thither. From the tops of their heads to the tips of their toes, they are adorned with sparkling beads, wire and ribbon. This full line of everyday adornments, magnets, beveled pads and greeting cards will put the magic back in your sales.

"I first started calling these whimsical ornaments "Lamp Ladies" because I liked hanging them from my desk lamp for inspiration while I worked on my art and writing" says artist Laini

Taylor, "But they can bring whimsy to any number of places, not just lamps!"

Laini began creating these beautiful works of art one-by-one in her art studio in Portland Oregon and selling them at the local art fair. Demand soon outnumbered supply for these popular little creations and the rest is history.



"Gardener" card

*Laini's Ladies* adornments are printed on a heavy cardstock and then coated with a thick, clear lacquer for a deep jewel-like finish. These decoupage style adornments feature inspiring quotes with the collage-style art. They are approximately 9" high, and are printed on the front and back. They come



"Mother" hanging Adornment

with wire and beads and a brightly colored ribbon. The quotes and images are just beautiful for many types of occasions. There are 12 styles to choose from, all individually packaged. They retail for \$10.95 with a wholesale of \$4.75.

The cards feature a brightly colored card with an arched window from which hangs a miniature lady complete with beads and ribbon. There are currently 12 styles, matching the adornments. They come sleeved and have a manila "string and button" envelope. The cards

retail for \$3.50 and wholesale for \$1.50, which is not only a great value for customers, but gives the store a better margin.



Acrylic counter display  
holds 8 hanging  
Adornments, pads,  
and magnets



"Precious Life" beveled  
fridge pad

The pads feature four of the ladies and have a specially placed bevel to give a three dimensional look and feel. Their beaded feet complete the details. They retail for \$5.95 and have a wholesale of \$2.75. A great value for such an adorable pad.

For further information:

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